



ISSN: 2617-6548

URL: [www.ijirss.com](http://www.ijirss.com)



## The evolution of banking in Greece: Sustainability insights and future predictions post-crisis

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### Abstract

This study aims to investigate the evolution of the Greek banking sector, focusing on the challenges posed by the 2009 financial crisis and the subsequent efforts to rebuild and modernize the industry. It seeks to provide insights into the sector's historical trajectory, current dynamics, and future potential for sustainable growth. Theoretical Framework: The research is grounded in historical and economic analyses, examining the interplay between systemic vulnerabilities, regulatory reforms, and global financial trends. Concepts such as economic resilience, environmental, social, and governance (ESG) criteria, and digital transformation form the theoretical basis of this study. Method: The study adopts a qualitative approach, utilizing historical records, policy documents, and secondary data to trace the development of the Greek banking system. The analysis is structured to examine key historical periods, crisis responses, and post-crisis transformations. Results and Discussion: The findings reveal that the 2009 crisis exposed systemic inefficiencies, leading to significant reforms, including recapitalization, regulatory alignment with European standards, and digital modernization. However, challenges persist, such as adapting to ESG requirements, technological advancements, and competitive pressures. The discussion contextualizes these findings within the theoretical framework, highlighting opportunities for innovation and sustainability.

**Keywords:** Banking, Future predictions, Greece, Post-Crisis, Sustainability.

**DOI:** 10.53894/ijirss.v8i6.10298

**Funding:** This study received no specific financial support.

**History: Received:** 6 August 2025 / **Revised:** 9 September 2025 / **Accepted:** 11 September 2025 / **Published:** 29 September 2025

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**Competing Interests:** The authors declare that they have no competing interests.

**Authors' Contributions:** All authors contributed equally to the conception and design of the study. All authors have read and agreed to the published version of the manuscript.

**Transparency:** The authors confirm that the manuscript is an honest, accurate, and transparent account of the study; that no vital features of the study have been omitted; and that any discrepancies from the study as planned have been explained. This study followed all ethical practices during writing.

**Publisher:** Innovative Research Publishing

### 1. Introduction

Banking is undeniably a dynamic and critically essential sector, particularly given the continual prevalence of specific industrial change and societal development that intricately shapes its multifaceted landscape. The banking sector in Greece, much like the one found across numerous other countries around the globe, has undergone significant and profound transformations in its structural makeup, organizational frameworks, management strategies, and overall operational nature

over the years, driven by both internal and external pressures. The evolution of banking in any particular country, including Greece, is largely the result of a diversity of important national milestones, intricate political and social institutions, and the ever-changing worldwide economic climate that exists at the time of analysis. In particular, Greek banking has experienced some major periods of reshaping, rethinking, and adjusting its methods and practices, all of which are directly derived from a wide range of factors that include the impacts of warfare, the complex processes occurring during post-war recovery and reconstruction, and historical periods marked by significant political instability and dire economic depressions. Additionally, times of relative prosperity and the continual need to fulfill both external obligations imposed by international agreements as well as the rigorous standards set by the global financial systems have all played pivotal roles in this transformation. These factors have contributed to a continuous evolution that impacts every aspect of banking, allowing it to respond to the challenges and demands of modern society effectively. The continuous interplay of these intricate elements has profoundly influenced the trajectory of Greece's banking system, making it not only a pivotal and integral component of the nation's financial and economic infrastructure but also an active supporter and underpinner of the overall economic growth and long-term stability of Greece.

Furthermore, the ongoing evolution of banking methods, combined with the adaptation and implementation of groundbreaking and innovative financial technologies, as well as the shifting demands and expectations of consumers, businesses, and institutions, have rendered the banking sector a continually evolving entity that is essential for economic progress. This evolution is crucial for effectively meeting the diverse and varied needs of individuals and businesses alike within the ever-changing Greek economy, which experiences constant transformation and development driven by both domestic and international factors reaching across borders. As the banking industry pushes forward into the future, it must navigate substantial challenges presented by a plethora of emerging technologies that are reshaping the financial landscape, while also addressing the regulatory requirements necessary to ensure stability and accountability across all banking operations. Moreover, sweeping global economic shifts are ever-present, reverberating through financial activities at various levels and impacting everything from consumer behavior to institutional strategies. It is imperative that the banking sector remains resilient, adaptive, and responsive to this ever-changing landscape of finance, both regionally within Greece and on an expansive international scale. This ongoing necessity for constant adaptation and transformation within the banking system underlines its critical role in ensuring economic stability amidst a backdrop of various challenges, uncertainties, and possible disruptions. It reflects a broader, ongoing commitment to maintaining effective financial services that are capable of catering to the evolving and sophisticated requirements and expectations of an increasingly complex society. This commitment not only underlines the banking sector's dynamic and accommodating nature but also emphasizes the essential and interdependent relationship between successful banking practices and the overall health of the economy as a whole. As this relationship continues to adapt and evolve in response to the pressing demands of the times, including addressing emerging trends and market demands, it becomes clear that the future of banking in Greece is not merely a matter of maintaining current practices. Rather, it represents an ongoing journey of growth, transformation, and responsiveness to the multifaceted needs of its diverse stakeholders. This highlights the significance of taking a proactive approach in navigating the intricacies and complexities of an ever-evolving financial landscape that challenges traditional paradigms and requires a visionary outlook for effective and sustainable banking solutions.

However, the most recent transformation we have witnessed is undoubtedly the most significant one we have encountered since the impactful changes that took place in the turbulent 1960s, which have collectively set a new precedent for the banking sector across the nation. Not only did the very essence and nature of banking evolve in significantly noteworthy and profound ways during this period of transformation, but the actual structure and organization of the banking institutions also underwent remarkable changes after the crisis took shape in Greece in 2009. Greek banks, which faced an unprecedented level of intensity and extreme stress on their balance sheets during this tumultuous and challenging period, underwent a series of substantial, necessary reorganizations that were simply impossible to overlook and discount entirely. These major reorganizations included several forced mergers between various banks to streamline operations and enhance overall efficiency, as well as urgent buyouts by larger financial entities that were eager to stabilize their influence amid an unstable environment characterized by uncertainty and unpredictability. Additionally, the necessary recapitalizations of those struggling institutions were undertaken in efforts to restore some semblance of confidence among investors and the public alike, which had been critically shaken to its core during this trying time. Furthermore, there was a thorough rationalization of operational practices that had grown outdated and ineffective amid the rapidly changing economic and regulatory landscape, leading to a more coherent, organized approach to banking that could better adapt to future challenges. The unfortunate and sad shutting down of numerous branches spread across the entirety of the country was an especially poignant reminder of the severe challenges that lay ahead, highlighting the significant and daunting obstacles confronting the banking system during that critical time. The turmoil appears to be, unfortunately, not over just yet. On the contrary, the situation today remains, at this current time, much more complex, challenging, and multifaceted than ever before in history, with various forces at play that are significantly impacting banking operations and the financial landscape. Therefore, in this essay, we will strive to provide some much-needed historical insights into these developments, while also outlining potential future trajectories concerning the banking sector of this nation in the years that lie ahead [1-5].

We will undertake this exploration through the lens of this ongoing period of recovery from such a considerable crisis that has affected both the economy and the social fabric of the nation significantly, while also bearing in mind that a potential systemic force majeure may occur within this rapidly evolving digital era that is rife with both opportunities and challenges. An overview of this intricate and multi-layered story may illuminate the central, contemporary challenges that a modern bank must face and effectively manage in Greece today to ensure stability and resilience in their operations moving

forward. We firmly believe that human skills, when thoughtfully combined with historical evidence derived from the Greek banking context, may initiate viable discussions and dialogues that could potentially lead to a much better and deeper understanding of the future landscape of banking in Greece. This understanding is critical for effectively navigating the significant and transformative changes that lie ahead in such a dynamic and fast-paced economic environment, allowing us to engage meaningfully with the complexities facing modern banking and the expectations of the public and regulatory bodies alike.

## **2. Historical Overview of Banking in Greece**

Before venturing even deeper into the transformative, multifaceted, and intricately woven landscape of the Greek banking sector, it is absolutely crucial to examine it against the extensive backdrop of the financially tumultuous and multifarious sovereign debt crisis that has undeniably impacted the nation in profound and notably significant ways. Therefore, it is not only beneficial but indeed undeniably highly worthwhile to provide a thoroughly comprehensive preliminary discussion, as well as a meticulously detailed exegesis regarding the historical evolution and development of the Greek banking sector as a cohesive whole, as this will offer invaluable perspectives into its operational framework and structural components. This comprehensive discussion aims to offer significant and meaningful insights into its long-term development over time, exploring the various influential, dynamic, and transformative forces that have played a pivotal role in shaping it across different historical epochs and modern eras. Historically speaking, the intricate and complex Greek banking system has been shaped and influenced by a multitude of both domestic and external economic conditions, in conjunction with the prevailing financial, social, and political circumstances of contemporary society. The various economic trends, including shifts in consumer behavior and investment patterns, have interplayed significantly with policy decisions that have determined the operational scope and strategic direction of banks in Greece. All these intertwined factors, alongside others, have significantly contributed to creating a distinct and noteworthy state of domestic economic growth and progressive developmental progress during various epochs and significant periods throughout history, echoing the rich narrative of its historical legacy. Furthermore, examining the evolution of this banking sector provides a valuable lens through which to readily understand not only the financial mechanisms at play but also the broader socio-political dynamics that have governed and characterized economic practices in Greece over time.

The delicate interplay between global economic trends and local banking practices has created a unique environment, one where traditional banking principles intersect harmoniously with modern financial innovations. This intersection ultimately reflects the resilience, flexibility, and adaptability of the Greek financial system amidst ongoing challenges and changes in the global landscape, showcasing its ability to navigate adversity and embrace innovation. In this light, it is indeed imperative to recognize the importance of contextualizing the historical backdrop against which the Greek banking sector has continually evolved, allowing for a holistic understanding of its current functionality and future potential. The ongoing challenges posed by economic crises, including external shocks and domestic policy missteps, have underscored the clear need for reform and innovation, prompting a thorough re-evaluation of strategies employed by financial institutions and stakeholders alike. This exploration into the historical trajectories and developments of Greek banking illustrates the complexities and multifaceted layers of transformation that continue to define its current landscape, making it an essential and critical area of study for those earnestly seeking to grasp the nuances of economic development within Greece and beyond its borders. Understanding this evolution is essential for comprehending the larger dynamics that shape the sector today, its interactions with global finance, and how it may transform in response to both domestic exigencies and international trends in the foreseeable future. Indeed, the landscape of banking in Greece did not form in any sort of isolation; rather, its trajectory has been consistently molded and transformed by a multitude of events and multifaceted factors, both historical and contemporary, which delineate the ongoing narrative of financial progress and setbacks. This rich story ultimately creates a robust and intricate tapestry of financial interactions, persistent challenges, and notable advancements, intricately woven throughout the decades. Thus, it leads us to a deeper understanding of how these various factors collectively impact the present state of affairs in the Greek banking realm [6-23].

The remarkable advent of the very first banking institutions in Greece emerged during the pivotal and transformative transitional period that spanned from the latter end of the 19th century into the gradual but unmistakable onset of the 20th century. This pivotal period is characterized not only by the crucial establishment of these early banking institutions but also by the presence and operation of various money-dealing houses that were initially run predominantly by numerous foreign residents or Greek nationals who had migrated from the bustling city of Istanbul. There was a particular emphasis on those individuals from the region of New Fokaia and the neighboring regions that showcased vibrant commercial activities, marked by flourishing trade networks. In the beginning phases, these nascent banking institutions were predominantly under the control and oversight of foreign nationals, highlighting their crucial role in the nascent financial structure of the nation. Eventually, however, the foreign nationals began to systematically withdraw from the local market as they became increasingly inclined toward banking institutions that offered robust support from an expansive array of domestic economic interests flourishing within the nation's increasingly complex boundaries and diverse societal facets. From the very outset, banks engaged proactively in the essential processes of issuing, manipulating, managing, and rationing vital finances and resources that were significant for the economy.

Their various activities were meticulously aligned with the contemporary definitions and pressing needs of society that prevailed during that crucial and critical time period. In this evolving context, banking served not merely as a facilitator of trade but as a crucial and indispensable component in supporting broader economic activity, ensuring that local businesses, regional enterprises, and individual aspirations were thoroughly nurtured and significantly developed throughout the society. Over time, a significant qualitative transformation in the organization of banking activities gradually redirected

banks away from merely catering to the narrow interests and requirements of merchant houses. This transformative paradigm shift allowed them to evolve into diverse and multifarious financial institutions that catered to an increasingly broader clientele base. Ultimately, this evolution included various segments of society, encompassing individuals, small businesses, and numerous other organizations and institutional clients alike, which illustrates the growth of banking services across multiple sectors.

The overall Greek society, with its rich cultural heritage, intricate political landscape, and multifaceted economic conditions of that era, essentially defined, to a significant and substantial degree, the roles, structures, objectives, and overall evolution of domestic banking activity that took place throughout the country over the many years. More specifically, the prevailing conditions of the domestic economy, the fluctuating political climate, and the continuously changing socio-economic relations significantly influenced the ongoing development of the banking sector, presenting both challenges and opportunities. A series of conflicts in surrounding regions systematically impacted commerce, further complicating the intricate systems of monetary exchange meticulously implemented by the Greek state during these time periods. Among many other influential factors, these were crucial instrumental variables that played a significant and pivotal role in both the establishment of banking in Greece and its ongoing evolution and transformation over time, leading to the establishment of a more sophisticated and complex financial environment that we analyze today. Such dynamics ultimately proved vital, as they contributed to the sophisticated and dynamic banking landscape observed in the present day—a thriving and resilient system that reflects both the historical legacy and the ever-evolving contemporary realities embedded within the intricate economic frameworks of the country. This landscape showcases its resilience and adaptability in response to the shifting tides of global finance and economic policies, continually shaping its adaptive methodologies and operational practices, thereby ensuring that the valuable lessons of the past are thoughtfully integrated into its current and future resilience strategies in the face of ongoing challenges and uncertainties, ultimately solidifying its critical role within the broader spectrum of economic stability and growth in Greece and beyond. It is through this ongoing integration of historical knowledge and contemporary practices that the modern banking sector can navigate the complexities of today's financial environments while remaining committed to fostering sustainable economic development and societal progress for future generations, ensuring the enduring legacy of Greek banking.

### *2.1. Pre-20<sup>th</sup> Century Banking*

Modern banking in Greece is a remarkable phenomenon that can be traced back to the beginning of the 19th century, although this fascinating narrative is deeply intertwined with historical roots and developmental influences observable during the expansive 20th century. This significant period was characterized by an array of notable changes and necessary adaptations, particularly when one considers the profound impact of various economic and banking crises that ultimately forced a complete and comprehensive renewal of the financial landscape we witness today in Greece. To truly grasp and fully understand the complexities of the banking system in Greece and its intricate evolution, one must take into consideration several fundamental aspects that define Greek banking as well as its broader historical context that shaped it. During the extensive era of the Ottoman Empire—often referred to later in history as the Byzantine or the Sublime Porte—the emergence of the first large urban centers and cities in the region, such as Thessaloniki, Ioannina, and Corfu, significantly catalyzed a growing and increasing demand for services like money changing and various forms of financing that catered to the populace. As a result, from culturally significant practices involved in *suddagan* and *coindagan*, which were recognized as the Greek money agents of that time, informal banking operations began to emerge and take shape. These informal banks can indeed be viewed as the earliest rudimentary institutional features that ultimately paved the way for the establishment and formation of the modern banking system that we now recognize and engage with in contemporary society. Furthermore, the operation of early tax farming methods, along with the diverse activities of itinerant merchants, created a strong necessity for the establishment of these early banking forms that would, over time, evolve into more structured, formalized financial institutions capable of meeting the growing needs of the economy and its participants.

In the 19th century, the establishment of the very first banking houses in Greece formed the essential basis for what would eventually evolve into the modern banking structure we recognize today. Greek banking truly came of age during this transformative period, where a number of various owners and early founders aimed at elevating their financial standing significantly, aspiring to reach a level comparable, if not identical, to that of the prominent European merchants of the time, who were often viewed as the epitome of substantial financial success and influence. A significant milestone that marked this evolution occurred with the landmark establishment of the National Bank of Greece in the year 1841. This pivotal institution was initially set up as a private enterprise that welcomed a diverse range of participants, including some of the most prominent major Greek investors along with a few influential British insurance companies who were eagerly poised to capitalize on these emerging financial opportunities in a country that was still finding its way economically.

Their involvement underscored the growing international interest in Greek finance, clearly indicating that the banking sector was beginning to attract outside attention and investment that would profoundly shape its development going forward. In July 1843, this bank was granted crucial concessionary rights, which enabled it to issue banknotes that played a vital and transformative role in the financial system, effectively serving the Greek economy until the end of the Civil War, which concluded in February 1944. It functioned not only as a quasi-state bank through its extensive lending activities to the government, playing an essential role in state financing but also served as a universal dealer that specialized in both currency and gold transactions on a broader scale. Gradually, it began to shape itself into the first genuine central bank of Greece, earning a reputation as the direct ancestor of the modern Bank of Greece that we see and understand today. The geographically scattered financial activities in the 19th century were facilitated through the operation of a network of smaller banks that skillfully functioned as agent networks for the larger financial concerns strategically located in various

ports of the territories that comprised the still-dismembered Greek Kingdom. This intricate system of smaller banks assisted in optimizing financial operations across regions and proved vital for servicing a diverse and growing economy.

Furthermore, this extensive network included dynamic commercial interests, including the influential Norman state enterprises that were actively involved in Egypt, as well as the Italian forays that sought to establish influence and economic foothold in southeastern Greece. Additionally, the British economic frustrations that characterized the Gulf of Euboea played a notable role in shaping the regional financial landscape, creating a unique interplay of economic pressures and opportunities that drew the interest of various stakeholders. Moreover, it is noteworthy that local small communities throughout Greece were known to have their own self-managed or 'private' banks, which catered specifically to their own unique financial needs and preferences, thereby further diversifying the banking ecosystem. This remarkable range of banking institutions allowed for increased financial accessibility and tailored services for different communities, significantly enhancing overall economic activity and fostering growth in previously underserved areas. The mid-19th century marked a golden period or heyday for these newly created banking establishments, as they flourished and developed their operations significantly, responding to the needs of a changing society. The banking sector saw numerous innovations in terms of services and products offered, expertly matching the evolving demands of businesses and individuals alike. This upward trend continued steadily through to the end of the century as the Greek economy began to come into closer alignment with the evolving post-war international financial world that was forming around it, building important global connections. Meanwhile, in other parts of the Ottoman-ruled Southeastern Europe, Greece's two small banking centers located in Patras and Nafplion remained in further isolation, contending with unique challenges in accessing broader financial networks, which gradually slowed their development and integration with the larger financial community. Aside from a few smaller British and Russian banks operating locally and limited credit lines with the prominent major banks situated in Vienna, Greece found itself, as part of the immense international tragedy represented by the Balkan Wars, again marooned and cut off from any meaningful economic integration, and this experience profoundly impacted its path of financial evolution. The decade marked not just a turning point for Greek banking but also mirrored a significant reflection of the broader socio-economic currents shaping the region at that time, influencing numerous aspects of everyday life [24-28].

## *2.2. 20<sup>th</sup> Century Developments*

The 20th century heralded the onset of a remarkably pivotal period that was characterized by substantial transformations within the Greek banking system, which ultimately laid a robust groundwork for an array of future developments and changes. As the early years of the 20th century unfolded, there was a noticeable and significant growth of the banking sector, accompanied by the consolidation of banks that took place on a wide scale, driven largely by a variety of factors such as enhanced profitability, increased investor confidence, and the prevailing government policies that were strategically aimed at fostering a stable and resilient financial environment that was conducive to sustainable growth. The landscape of banking during this transformative time was rapidly changing, as the mechanisms of finance evolved notably to meet the burgeoning economic demands that were emerging at a fast pace and with increasing complexity. Furthermore, World War I emerged as a revolutionary turning point in the banking regime, leading to unprecedented developments and the subsequent integration of banks into the broader national economy in a more profound and impactful manner. This critical integration permitted an enormous increase in regulation and oversight, which profoundly shaped and redefined the banking landscape in numerous ways for countless years to come, establishing a comprehensive framework that would influence banking operations, policies, and practices long into the future. The transformative changes initiated during this era would resonate throughout the entire banking sector, setting important precedents and methodologies that still echo in contemporary financial institutions today, providing valuable lessons learned and experiences that continue to inform the practices of the current financial systems in an ever-evolving economy.

The aftermath of World War I, coupled with the significant implications of the Treaty of Sèvres, remarkably catalyzed the expansion and growth of Greek banks within Turkey, particularly following the intense and impactful Asia Minor Campaigns. During this vital and critical period of economic transition and upheaval, two particularly notable banking institutions were founded, namely the National Mortgage Bank of Greece and the Industrial and Mining Bank of Greece. As the 1920s unfolded, it became quite evident that there were not many substantial or transformative changes occurring within the realm of the public sector. The one notable exception to this prevailing trend was certainly the remarkable transformation of the National Savings Bank of Greece, which successfully completed its significant conversion into a fully operational deposit bank in the year 1919. Following this, the signing of the pivotal Agreement of 1929 effectively facilitated its transition into what we now know as the National Bank of Greece. The overarching financial policy adopted during the Metaxas regime was predominantly characterized by the implementation of the principle known as "restricted development." This particular approach primarily aimed at limiting and restraining the rapid pace of financial growth within the nation. Throughout the subsequent periods of Occupation and the Civil War, the principal aim of the government's financial policy was primarily focused on addressing the urgent and pressing problem of foreign exchange control, while concurrently striving to avoid the pitfall of plunging the country into prolonged and damaging international isolation. Despite facing such formidable challenges, it is noteworthy that no substantial shifts occurred until the igniting onset of the third Civil War. This critical turning point in the nation's economic landscape reached a climax in September of 1955, when a new government, under the proactive leadership of General Papagos, adopted a policy that firmly and vigorously advocated for the gradual transfer of various government-owned trade and insurance banks into private ownership. This comprehensive approach to economic reform and privatization became not only emblematic but also representative of the broader trends and changes that defined the entirety of the decade of the 1950s and extended well into

the 1960s, reflecting a significant and broader movement towards liberalization in the Greek banking sector during this transformative and consequential era.

The Greek banking products and market underwent substantial growth and diversification in response to the evolving and new customer needs that emerged within the nation over time. The ongoing existence of overlapping services, which were offered by a multitude of different banks and various financial institutions, persisted as a direct consequence of the operations associated with approximately six major banks, alongside thirty-nine smaller corporations that had originally been established by the Metaxas regime in the year 1936. Throughout this entire significant period, banking operations experienced further diversification through the active involvement of various types of banks, including credit banks that focused on lending, private banks serving affluent clients, shared general banks that catered to the broader public, and rural banks focusing on agricultural communities—all of which collectively contributed to the intricate banking landscape in Greece. As these developments unfolded, discussions and debates regarding the critical necessity for new banking legislation began to intensify significantly, particularly following the turbulent conclusion of the Civil War, a conflict that had involved multiple participating forces with diverse interests. On one side of the debate were the factions that aimed to usher in modernization in banking operations, advocating passionately for a comprehensive reformation of the existing banks that they argued had neglected their fundamental responsibilities and were unfortunately plagued by a lack of sufficient resources, which ultimately led to widespread calls for a careful reduction in the overall number of banks. In stark contrast, the opposing faction championed a policy that emphasized the concept of “Greek national capital,” indicating their strong belief that all banks operating within the nation should be under the effective leadership of Greek nationals, who should ideally have at least one-fourth of their capital derived from authentic Greek sources. This group fervently pushed for an increase in both state and private control over the banking sector, expressing concerns about foreign influence. The overall stance of the governing administration during this critical period significantly shaped the character and content of the banking law as it developed. The introduction of a new law statute in 1957 adhered closely to the prevailing limited trend and retained several critical elements that had been established in the original 1939 Commercial Code. Unfortunately, this particular piece of legislation, despite its initial intentions, remained unchanged and in effect for an extensive duration, even during those times when the regulation of banking practices was found to be markedly deficient according to any relevant international benchmark or standards that were typically observed. This stagnation in reform highlighted the challenges faced within the Greek banking system as it sought to adapt to a rapidly changing economic environment [26, 29-31].

As one reflects thoughtfully and contemplatively on the intricate complexities and multifaceted challenges that defined the 20th century, it becomes increasingly essential for us to engage deeply and purposefully with the multifaceted Greek banking system. This particular system can be characterized as being more or less underdeveloped and is evidently in pressing need of comprehensive reform and revitalization. Its structure is intricately shaped and molded by a long and winding history that encompasses restricted financial policies, extensive regulations, and a myriad of various economic factors that have evolved over time. Many significant years will inevitably pass in the ongoing quest for the necessary avoidance of several serious difficulties and obstacles that have arisen due to the numerous challenges and adversities faced in previous years. Moreover, this ongoing journey involves the careful, deliberate, and thoughtful adoption of cautious thoughts, innovative approaches, and strategic methodologies that belong to a recurring generational cycle. This dynamic cycle has significantly influenced the perceptions, attitudes, and operational frameworks within the financial sector as they have developed and changed over time. It is absolutely essential to recognize and acknowledge how these rich historical contexts will impact current financial practices, shape existing market dynamics, and influence future developments that are yet to unfold as we navigate through our economic realities. Furthermore, examining the historical evolution of the Greek banking sector reveals a tapestry woven with various threads of economic strife, resilience, and transformation that herald a profound narrative. The interplay of different forces, including international market pressures and domestic fiscal policies, has contributed to the current state of the banking system, which certainly invites scrutiny and insight. In this context, it is indispensable to explore the underlying causes that have precipitated the situation we find ourselves in today, as they offer valuable lessons for future endeavors. The intricacies of this historical panorama compel us to adopt a more astute and informed perspective, particularly in light of global economic shifts that reverberate throughout local institutions. As we stand at this critical juncture, a thorough reassessment and thoughtful reconfiguration of our banking methodologies emerge as paramount tasks. The ability of the Greek banking system to evolve and adapt will determine its capacity to navigate the myriad challenges it currently faces while working toward achieving stability and growth. Thus, fostering an environment of innovation, transparency, and accountability becomes imperative not only for revitalizing existing structures but also for laying a solid foundation upon which a robust financial future can be built. True progress, after all, necessitates a willingness to engage with the legacies of the past while courageously forging ahead into unknown territories.

### **3. The Greek Financial Crisis: Causes and Impacts**

The Greek financial crisis has been extensively acknowledged and labeled as a disheartening crisis that impacted deeply and profoundly the most financially prosperous institutions throughout Greece, particularly its highly esteemed banks, which had previously enjoyed stability and trust. The managers and executives steering these significant financial institutions have frustratingly evaded accountability to a much lesser extent than the average Greek citizens, who bore the brunt of overwhelming challenges and adversities as a direct result of this distressing turmoil that permeated through every aspect of daily life. A multitude of interrelated factors orchestrated the catastrophic events that many analysts have aptly referred to as the “perfect storm,” indicative of a disastrous situation fueled by a complex combination of economic,

political, and social elements that ultimately spiraled out of control. The macroeconomic figures that came to light leading up to the crisis reveal a very straightforward yet disturbingly alarming pattern that is characterized by extensive borrowing, erratic spending—often wasteful or inefficient—leading to substantial debt accumulation, and ultimately borrowing even more to service the ever-mounting interest charges, which culminated in an unavoidable and disastrous default that shook the foundations of the Greek economy. It is crucial to clarify that the Greek financial crisis was not solely attributable to the rampant greed exhibited by certain bankers or the reckless speculative behavior of shadow banking institutions; rather, the situation in Greece was marked by a highly complex cocktail of excessive government debt, severe fiscal mismanagement, and an overall inefficiency in economic governance, all compounded further by the relentless pressures of the international economic landscape that appeared to close in with every passing day. These external pressures included rising interest rates that began to emerge in the late 1990s, compounded by the profound economic collapse that the country faced during the tumultuous 2000s, and a series of severe natural disasters that significantly impaired Greece's ability to export goods competitively on the global market. Neglecting to acknowledge the collateral damage inflicted upon Greece by these external economic factors, accompanied by the adverse impacts of natural influences, would be grossly inadequate and disingenuous to the harsh reality of the situation that unfolded.

Moreover, the Greek government's failure to maintain control over these pressing and crippling economic issues further exacerbated the already dire predicament, compounded by a myriad of smaller yet critical systemic problems that operated beneath the surface. These included delayed and frustrating policy responses from the national authorities that lacked urgency, deteriorating economic indicators that clearly spelled trouble ahead, increasing political unrest that threatened stability, missed elections that undermined governance and trust, and recurring reshuffling of the finance ministry, all amidst serious and alarming warnings regarding substantial increases in unemployment rates throughout the challenging year of 2010, accompanied by pervasive socio-political effects that resonated deeply and painfully throughout Greek society. This unfolding situation, rapidly escalating with alarming velocity, transformed the crisis into a multi-faceted disaster deeply impacting every layer and segment of Greek society, with far-reaching consequences felt long after its peak. The repercussions of the crisis did not stop at only affecting the Greek state itself; rather, a swift and alarming decrease in deposit account balances was observed across the banking sector, ushering in a second wave of confidence crises within the banking institutions that propelled a damaging narrative suggesting that bank managers had severely restricted access to necessary liquidity for both consumers and businesses. Prolonged bank closures and stringent legislative measures regarding the conditions imposed resulted in the closure of the cash flow streams that had previously supported households and businesses alike, leaving many in dire straits.

The overall credit capacity of the banks diminished sharply by around 30 percent as a direct consequence of the sweeping global financial crisis, effectively leading consumers, entrepreneurs, and business firms to be deprived of essential access to credit during a time of urgent need. The substantial capital shortfalls plaguing the banks and an acute focus on risk provisioning of the Greek banks led to a gradual yet concerning depletion of their capital bases, stripping away any semblance of stability they once possessed. As a result, the Greek banks were faced with a notable decrease in asset values and were compelled to recognize significant borrowing losses by writing off a substantial share of their claims, all despite numerous interventions initiated by the national government and the substantial funds injected from the broader global financial system in hopes of stabilizing the situation. The elevated risk exposure affecting the Greek banking system has, in recent times, significantly and notably risen to alarming levels, especially when detailed comparisons are undertaken against both the larger and far more dynamic global markets that have shown impressive resilience, as well as to other peripheral regions within Europe that are concurrently grappling with their own financial challenges. This sharp and pronounced uptick in risk has markedly increased the overall risk profile of the banks operating within Greece's borders and serving its varied population. Such a considerable and substantial increase in risk exposure has emerged as one of the primary and foremost reasons behind the alarming and significant contraction witnessed in the effective scope and scale of the Greek banking system.

This critical and integral system is one that numerous financial analysts, as well as everyday citizens who depend heavily on its stability, had come to rely upon for their essential economic stability, long-term well-being, and potential future growth opportunities within their households and businesses. The ongoing and persistent challenges that are entrenched deeply within this intricate financial landscape have been further intensified by various reactions and interventions from international banking supervisory authorities. These significant institutions have undertaken a diverse array of varied measures that reflect the growing and escalating concerns regarding the fundamental financial stability of the banking system and the well-being of all its stakeholders. In conjunction with global rating agencies that meticulously monitor and assess creditworthiness, these institutions have taken decisive, strategic, and increasingly aggressive actions to lower the ratings originally assigned to Greek banks—institutions that were once seen as safe and reliable. This unfortunate degradation in ratings has further amplified the myriad and overwhelming difficulties faced by these critical financial institutions, thus creating an even more complex and troubling vicious cycle that perpetuates the current economic instability. As a direct and consequential result of these compounded issues, feelings of deep distrust, along with severe economic hardship, have become deeply embedded within the entire system. This has led to dismal conditions that appear nearly impossible to escape from, despite numerous reform efforts aimed at revitalizing and stabilizing this precarious situation. The current financial landscape starkly illustrates a troubling and significant reality for the future of Greece's banking sector and the broader economy as a whole. Uncertainty continues to loom heavily over their potential capacity for recovery and growth in the coming years, presenting formidable challenges that must be addressed with utmost vigilance, thoroughness, and comprehensive planning, lest the cycle of instability continue to ensnare both institutions and individuals alike.

#### **4. Banking Sector Reforms in the Aftermath of the Crisis**

Following the unprecedented and remarkably significant crisis that severely impacted the already fragile Greek banking system, and within the broader context of the essential understanding that stability must be prioritized to ensure enduring financial confidence among the population, it became immediately necessary to initiate the establishment and creation of a completely new banking environment tailored specifically to meet the pressing and urgent needs of the current era. This newly envisioned banking environment needed to be one that could be trusted wholeheartedly and without any reservations by depositors, thereby instilling a strong sense of security, reliability, and faith within the fundamental structure of the banking system and all its operations. Additionally, it was imperative that this banking framework possesses the robust capability and infrastructure to adequately support and bolster the real economy by providing ample credit that could harmonize seamlessly with the unique cultural values and existing economic framework of the state itself. This approach aimed to ensure that financial resources could be properly utilized in a manner that effectively fosters economic growth in a sustainable way. The regulators, who found themselves confronted with this particularly challenging and difficult situation, had at their disposal two distinct potential solutions that held the promise of being effective in navigating through these turbulent and rough waters that posed significant and imminent risks to the financial stability of Greece.

The first proposed course of action was to finalize the resolution process of those banks that had unfortunately suffered and faced failure in the stock market. This critical step paved the way for necessary recovery measures that could ultimately strengthen and fortify the overall integrity of the financial system as a whole. This meticulous and painstaking process would entail the careful and methodical allocation of the healthier segments of the overall credit risk landscape while simultaneously engaging in focused and determined efforts aimed at searching for potential investors who could effectively absorb the speculative portions associated with the non-performing assets in question, which had become a significant and formidable hurdle in the path towards a sustainable recovery. To facilitate this intricate and multifaceted process, adopting and enacting comprehensive and far-reaching legislation intended to favor the liquidation of these troubled and failing banking entities was regarded as crucial and necessary in stabilizing the market and restoring investor confidence and trust in the financial ecosystem that governs Greece. The second avenue of approach was centered around making the banks more resilient, adaptable, and robust in spite of the prevailing difficulties faced within the broader international financial environment. This ongoing challenge required strategic actions, foresight, and relentless efforts to navigate through such a complex and often unpredictable landscape successfully. This robust approach could be achieved by diligently implementing a series of rigorous regulatory and supervisory rules that were firmly grounded in the newly established European banking framework. In particular, focus was placed on refining various aspects of the supervisory review and thorough evaluation process to ensure comprehensive resilience, transparency, and optimal oversight regarding banking operations and practices. Such measures ultimately benefit and uplift the economy as a whole. During this particularly testing and arduous period for the Greek financial sector, the risk of the Greek banking system being insular, or “ring-fenced,” from the evolving and changing situation occurring in the rest of Europe emerged as a serious concern, a matter particularly alarming to various stakeholders involved in the market. This legitimate concern became especially prominent from the beginning of the year 2015, casting ominous shadows on the overall capability and potential for recovery within the Greek banking system and its operations despite the ongoing efforts to stabilize conditions. Fortunately, the operational activities within Greece were progressively and gradually restored to their previous levels of functionality and normalcy. This allowed for the vital access to substantial resources that exceeded EUR 34 billion from the Eurosystem. This influx undoubtedly marked a significant and pivotal moment in the recovery timeline, significantly benefiting all sectorial stakeholders involved and helping to instill a renewed sense of hope among the population. This remarkable achievement effectively marked the re-emergence of Greece as the first bank to return to the stock market following a firm commitment to undertake a multitude of critical and transformative reforms within the governance system of banks.

These reforms were necessitated under significant external pressure from various stakeholders, government entities, and regulatory bodies alike, all of whom guided the entire process. Since the conclusion of the crisis period, the imposition of restrictive measures among various countries has gradually dissipated and faded away. This led to a more cooperative, interconnected, and open banking environment that is now conducive to mutual growth and development across all sectors of the economy. This evolution fostered an atmosphere of enhanced collaboration among banking institutions, ultimately resulting in more effective partnerships and strategies that benefit the broader financial landscape. The deep and transformative reform of the Greek banking sector, which continued to evolve and adapt effectively well into the year 2019, has brought about sweeping and fundamentally significant changes to the overall legal and regulatory landscape governing banking operations and transactions within Greece. These changes have considerably elevated the standards of compliance and transparency in the sector. As of the year 2019 and beyond, this regulatory framework has been distinctly upgraded and enhanced in comparison to the regulations and practices that were prevailing prior to the advent of Basel III and the preceding international banking crisis that dramatically shook the very foundations of the banking sector at large. Consequently, any lingering sense of a two-tier banking culture is steadily diminishing, thereby creating and paving the way for a more unified, cohesive, and equitable banking ecosystem that possesses the significant potential to foster sustainable economic growth, development, and stability in Greece's financial landscape. This evolution is imperative for overall economic health, resilience, and prosperity in the long run. This critical evolution is essential as we embrace the future with an optimistic outlook, preparing for the upcoming challenges, possible risks, and exciting opportunities that lie ahead in the coming years and decades as the banking sector continues to adapt, thrive, and improve continuously through innovation, reform, and strategic collaboration.



#### *4.1. Legislative Changes*

The specific parliamentary and legal provisions aim to modernize, strengthen, and fully adapt the country's banking system and its European framework, ending the financial turmoil as soon as possible and revamping trust in the banking system. A number of laws were passed, equipped with regulations and legislative background. In addition, the government decided to establish a parliamentary special committee of banks and insurances, composed of five regular and six associate members. The special committee of banks and insurances aims to scrutinize the ongoing operations of banks, insurance companies, and social security funds, monitor developments and legislative rules, as well as changes to regional and international financial markets, and assist with drafting legislation that contributes to the development of the financial sector, ensuring the proper function of this vital sector for the economy as a whole. Most of the laws passed were designed to clarify the framework for banks' ability to recapitalize, optimizing the sell-side position of non-performing loans, and lifting a number of non-performing loans in particular. This legislative reform has enabled banks to access new ways of dealing with their non-performing loans, mainly through agreements with the bank at fair value and simplified auction markets, the sale of financial stability vehicles, and the use of the non-performing loans of the asset-backed securities. It has the directives that the revision of our legal framework is considered necessary to capture the perception of reality, especially as far as the securitization of financial stability vehicles and the abbreviation of legal action are concerned. But all this effort is not enough.

The direction should be to continue the legislation and to continue monitoring and surveillance of the implementation in practice. In case weaknesses and challenges arise in the implementation of their objectives, the necessary reviews and adjustments should be made legislatively. The various legal reforms take into account the frequency of the laws, yet another effort to codify what is provided in detail as a normative of each legislative initiative, which was repeated with the implementation of another reform. The repeated efforts to recapitalize bank capital were primarily aimed at bolstering the credibility and trust of the organization as a corporation, to cover up losses of the bank, and were more difficult for the situation. Meeting the requirements of capital protection and all of these criteria. In particular, the following legislative interventions have been made at the national level in accordance with the relevant directives and regulations for the recapitalization certificates.

#### *4.2. Regulatory Measures*

Challenges present in the banking sector today, particularly in the aftermath of a considerable and substantial financial crisis, are significantly exacerbated by the countless conflicting signals that persistently emanate from the primary sector. This sector encompasses a wide array of financial institutions, a variety of market players, as well as diverse stakeholders who each contribute to the complexity of the situation. As a result, this intricate and multifaceted predicament has compelled banks to navigate the heavy burden posed by extraordinarily high levels of non-performing loans. These loans collectively impose a profound and overwhelming load on the stability of these institutions and, in turn, their overall profitability is adversely affected. This ongoing struggle complicates banks' abilities to effectively and efficiently serve their customers, inevitably leading to a notable and concerning decline in both customer satisfaction and trust. In addition to these challenges, the persistent strategic endeavor to establish a more cohesive, coordinated, and unified banking union within the industry adds yet another layer of complexity to the already daunting challenges that financial institutions are encountering today. The establishment of such a banking union is fraught with numerous substantial obstacles, including the existence of varying regulatory frameworks and differing economic conditions across various regions and jurisdictions.

This situation creates an urgent and pressing need for robust collaborative efforts and partnerships among various stakeholders, ensuring a concerted and unified response to mitigate the impact of these significant issues. As a direct consequence of these cooperative efforts, the landscape of regulatory measures has undergone rigorous and substantial adjustments that are explicitly aimed at addressing these urgent challenges in a more effective, timely, and responsive manner. Financial authorities are diligently working to ensure that these regulations not only protect the stability of the financial system but also enable banks to innovate and adapt. Such critical adaptations are essential to ensure that the banking sector remains agile and capable of responding to the ever-evolving economic environment while simultaneously enhancing its resilience against future crises. This ongoing evolution can lead to securing a more stable and sustainable financial future within the industry, fostering an environment where banks can thrive and effectively meet the diverse and evolving needs of their clientele, even amid uncertainties and potential disruptions. By prioritizing core issues and fostering collaboration across various sectors, banking institutions may be able to position themselves more effectively to navigate the turbulent and tumultuous economic landscapes that characterize today's financial reality.

Ultimately, this proactive approach could result in building stronger and more durable relationships with their customers, enabling them to foster trust and loyalty in an increasingly challenging marketplace. In the early stages of this transformative process, comprehensive and far-reaching regulations that detail the prudential requirements necessary for credit institutions and investment firms were meticulously established, developed, and put into effective operation through a collaborative effort involving various key stakeholders within the sector. These regulatory directives not only encompassed critical aspects related to the operational access of these institutions, enabling them to engage effectively in their core activities, but they also included detailed guidelines on the conduct of business operations by credit institutions, which promotes transparency and ethical practices within the industry. Moreover, significant enhancements were made to the prudential supervision mechanisms that were specifically designed to effectively govern these financial entities and ensure their strict compliance with all established standards, thereby fostering an environment of accountability and trust among all stakeholders. Such enhancements to supervision processes involve a rigorous and comprehensive assessment of risk management frameworks and operational practices, which are essential in mitigating potential threats to financial

stability and maintaining the integrity of the financial system. Furthermore, the dynamic and ever-evolving nature of the global financial landscape necessitates continuous adaptation and diligent revision of these regulatory frameworks to address emerging challenges effectively, thus ensuring the protection of the interests of consumers and investors alike. Banks are now confronted with the pressing necessity to find a balance between the constraints imposed by tightening regulations and the imperative to innovate and grow in an increasingly competitive and fast-paced marketplace. As a result, this delicate balancing act demands not only robust and effective compliance frameworks but also a strategic and forward-thinking approach to risk management that allows institutions to navigate and thrive in this complex environment successfully. Ultimately, the multifaceted challenges facing the banking sector at this juncture serve to highlight the critical importance of establishing a resilient system that is capable of withstanding future shocks while promoting sustainable economic growth and development across the broader financial landscape, thus ensuring a stable and secure financial environment for all.

The landmark adoption of the single rule book in January 2015 represented a truly pivotal milestone in the ongoing and dynamic evolution of this complex regulatory landscape, showcasing an impressive transformation in the way banking regulations are approached. This substantial and significant development not only signified a concerted, unified effort to harmonize rules across the diverse banking sector but also aimed at simplifying regulatory compliance for financial institutions of all sizes and types. By establishing a cohesive framework of guidelines and protocols, the single rule book effectively addressed the discrepancies that previously existed among various regulatory regimes. As a direct consequence of these robust measures implemented and the standardization efforts initiated, new and specific capital requirements were meticulously introduced, ultimately leading to substantial and significant modifications in the overarching rules that now govern the banking sector at large. Such a transformation is absolutely crucial as it aims to strengthen the resilience of banking institutions when facing future financial uncertainties, challenges, and potential systemic risks that could arise in the volatile global economy. Through these extensive and highly coordinated efforts, the banking sector as a whole can work collaboratively towards greater stability, transparency, and accountability, thereby ensuring a healthier and more robust financial system for all stakeholders involved, including customers, investors, and regulatory bodies. In addition to the implementation of clear and precise standards for assessing the riskiness associated with a variety of credit products and services, a comprehensive suite of new product rules has been thoughtfully instituted as well. These vital modifications serve to provide essential guidance to institutions in evaluating their diverse offerings while ensuring that the associated risks are managed in a prudent manner. By doing so, it becomes significantly easier for financial organizations to adhere to established criteria that enhance their risk management capabilities. Moreover, the newly enacted regulations have imposed specific and well-defined restrictions on various non-banking activities, which are aimed at further mitigating inherent risks and enhancing the overall resilience of the financial system. By placing emphasis on these changes, the regulations promote a secure environment where potential hazards can be effectively addressed before they escalate. Through the thoughtful adoption of these comprehensive and forward-looking steps, the banking sector at large aims to successfully navigate through these turbulent and challenging times while endeavoring to achieve a more stable and secure future for all stakeholders involved, ensuring lasting benefits that will reverberate through the economy for years to come.

As a reaction to the crisis from 2009 onwards, public sector undertakings have been recapitalized. Moreover, public sector undertakings were restructured, and the Single Supervisory Mechanism is supervised by the Central Bank. The Single Supervisory Mechanism began its work in November 2014. Measures are proposed in the guidebook for on-site inspections and assessment for non-performing exposures to form a Single Rule Book at the level. Since 2018, the criteria for the viability of non-performing loans and the classification of non-performing loans have been harmonized, and the definition of non-performing exposures has evolved. Additionally, disclosure of non-performing exposures in the banks' financial statements is standardized. The prudential treatment of non-performing exposures was a topic of the directives – the Capital Requirements Directive/Capital Requirements Regulation package was agreed on and should be implemented by Member States and the banks. Until now, the relevant impact assessment is not in place, so the loss given non-performing exposures principle is not in force. The proposed capital conservation measures in non-performing exposures in exchange for real estate are in public consultation, and supervisory reporting related changes are under consultation. The Single Supervisory Mechanism is concerned about the potential deterioration of asset quality following the outbreak and has adopted a wide range of measures.

## **5. Challenges and Opportunities for Greek Banks in the 21<sup>st</sup> Century**

In the 21<sup>st</sup> century, we continually find ourselves immensely astonished, captivated, and truly amazed by the astonishing and extraordinarily rapid technological advances that we are consistently witnessing across an incredibly wide array of sectors within society, encompassing various aspects of daily life and professional endeavors. These remarkable advancements are nothing short of astonishing and are actively revolutionizing the ways we perceive, understand, and interact with the world around us in profoundly transformative ways that challenge our traditional beliefs and preconceptions. Especially when these groundbreaking innovations are coupled with the ever-changing, increasingly complex, and diverse needs of client satisfaction and engagement, these emerging technologies and developments will undoubtedly compel traditional banks and financial institutions to adapt swiftly and efficiently in order to maintain their crucial foothold in the competitive market. Moreover, as customer expectations continue to rise and evolve, these institutions must constantly reassess their strategies and services. They must maintain their competitiveness amidst yet another transformative era that is unfolding in the expansive and multifaceted realm of financial services, which has never been more dynamic, intricate, and fluid. Recent and emerging trends within the financial landscape vividly reveal a highly

competitive, dynamic, and multifaceted banking environment that perpetually evolves like a flowing river, constantly reshaping itself in real-time response to the broader economic currents and shifting market dynamics.

As such, these developments are not only reshaping consumer habits but also re-defining the entire financial ecosystem in which we operate and thrive. Within this dynamic environment, global banks are deriving substantial and significant portions of their revenues from international activities, numerous transactions, high-profile acquisitions, and a diverse array of financial operations encompassing a myriad of various instruments and extensive markets that span the globe. As a direct and notable consequence of this ever-changing landscape, bank managers are now being called upon more than ever to thoughtfully and strategically develop, diligently improve, and meticulously refine their competitive strategies at the local level. This capability is absolutely crucial to ensure ongoing success in their operations, particularly given the strengths, unique characteristics, and specific advantages of the domestic financial institutions that they oversee with great care and precision. Simultaneously, these experienced managers must also expertly navigate an increasingly complex environment filled with a multitude of diverse stakeholders and shareholders who are becoming progressively more interested and involved in creating sustainable value for the firm and its operations. They aim to ensure the long-term financial health and viability of the institutions with which they are actively engaged, contributing in various capacities to fortify their foundations, stability, and accessibility to critical resources, thereby ensuring a stable and prosperous future. Furthermore, the recent and severe financial crisis that erupted in Greece has served as a significant and impactful catalyst in the financial landscape within this broader context. This crisis has triggered a wide array of regulatory changes and industry-wide initiatives, not only throughout the EU but also on a much larger, genuinely global scale, reflecting a paradigm shift in regulatory frameworks and operational practices. This profound influence stretches across various interconnected markets and transformative economic practices, further complicating the already intricate environment for banks to successfully operate within. As banks now aim to move forward in this increasingly challenging post-crisis context, they find themselves confronted with a myriad of diverse challenges that may initially seem significant and daunting, almost blurring the lines of their inherent capabilities and operational flexibility. However, these myriad challenges also present valuable and enlightening lessons; they create opportunities for refinement, adaptation, and strategic growth within their organizational structures.

Moreover, they provide an array of expansive opportunities for growth, resilience, and continuous development in a continuously evolving landscape that is both intricate and demanding, thereby forcing institutions to adapt effectively or potentially risk faltering amidst fierce competition and market pressures. These challenges should be viewed as more than just mere obstacles; they can indeed be richly perceived as authentic opportunities for meaningful innovation, comprehensive re-evaluation, and essential improvements to practices, processes, and overall strategic frameworks [32-50]. However, this positive perspective necessitates an approach characterized by strategic foresight and careful, detailed planning that meticulously considers every unique aspect of the financial environment they inhabit. We firmly believe that a thorough and comprehensive investigation into these vital and complex matters will yield a more holistic approach and informed decision-making that will ultimately benefit all stakeholders involved across the spectrum.

This in-depth investigation will facilitate a better understanding of the intricacies of the banking sector as it operates both now and in the projected future, as laid out in the detailed proposals and recommendations that are presented in the extensive overview below. By embracing this insightful, methodical, and strategic approach, Greek banks will undoubtedly be uniquely positioned to gain a much clearer and improved glimpse of their future evolution within an increasingly rapidly changing and fiercely competitive landscape. This dynamic landscape demands exceptional adaptability, innovative strategic thinking, and a strong commitment to excellence in every single aspect of their banking operations as they move forward into uncharted territories. This endeavor entails crafting a responsive and resilient enterprise that is ready to meet the challenges of tomorrow head-on while sustaining their growth and reinforcing their competitive edge within the ever-evolving global marketplace.

### *5.1. Digital Transformation*

The competition presented by more agile financial technology start-ups has increased manifold, along with the entrance of influential Big Tech companies such as Amazon, Facebook, Apple, and Alibaba, which has significantly intensified the pressure on traditional lending and borrowing models throughout Greece. Nevertheless, it is quite notable that Greek banks have yet to experience the kind of disruptive impact that many of their counterparts in more competitive markets, such as the UK with its neobanks, have had to tackle and overcome. Concurrently, the year 2020 cast a spotlight on several pressing issues, like the urgent and immediate need for digital transformation within the banking sector, but most importantly highlighted the absolute necessity for crucial price adjustments and operational efficiencies to remain sustainable and viable in an increasingly challenging landscape. The digitization journey of the retail finance sector represents a significant milestone for numerous Greek banks, indicating their unwavering commitment to modernizing their infrastructures and processes. By the conclusion of the momentous year 2020, Greek banks had made considerable strides in enhancing both their front-end and back-end technologies, marking a key shift in their operational readiness.

This development was crucial in enabling them to provide a comprehensive suite of modern banking facilities, including sophisticated mobile banking applications, comprehensive online services, and a far-reaching network of Automated Teller Machines (ATMs). In their determined effort to offer banking services that are accessible around the clock, Greek banks significantly intensified their shift toward automation and digital convenience, unveiling a variety of new services encompassing deposits, withdrawals, and many others. This transformation was especially crucial at a time when the Greek government faced immense social and economic pressure following the initial report of the first COVID-19 cases, which surfaced at the end of February 2020. Despite the rapidly evolving circumstances, essential banking

services continued to function without noticeable interruption. The lockdowns imposed as a direct consequence of the worldwide pandemic, along with various economic downturns and emerging societal trends favoring work-from-home arrangements and online learning scenarios throughout the healthcare crisis of 2020, underscored the urgent need for a swift transition toward digital channels, necessitated by these unprecedented conditions. As a result, an increasing number of banking services were conducted online, leading to the emergence of a new, more digitally inclined customer demographic that relied heavily on technology for their banking needs. By late 2020, the expansion of Greek Internet banking services was notably impressive, marked by heightened functionality which enabled both existing and new customers to access day-to-day transactional services and the latest information on investments around the clock, at any hour of the day, which brought unprecedented convenience [50, 51].

Despite these remarkable advancements, the digital banking footprint of Greek banks is still considered quite initial and rudimentary when compared to what can be realistically achieved in alignment with the high international standards set by more established banks in other regions.

However, in addition to expanding their service offerings and capabilities, Greek banks have also recognized the myriad risks that have arisen during this vital period of digital transition. These risks encompass significant concerns related to data privacy, security, and, crucially, the confidentiality of transactional information that customers hold dear. Consequently, substantial investments have been made to greatly enhance security measures, with a majority of banks ramping up their investments in advanced cyber protection systems to safeguard sensitive information. Beyond merely fulfilling operational necessities, this ongoing digital transformation is also fundamentally about harnessing innovative digital tools to broaden the competitive landscape, moving beyond their previous limitations and appealing to a more affluent client base, including high net worth individuals who demand higher service standards. More than a quarter of small Greek banks have indicated that these motivations for investment in enhanced digital capabilities are deemed critical to their overall growth strategy. Indeed, digitization holds the vast promise of facilitating easier access for customers, enabling banks not only to keep pace with rising competition but also to progressively decrease their cost-to-income ratios over the long term, which is essential for sustainability. While traditional classifiers may still describe the banking characteristics prevalent in the 20th century, these old paradigms are rapidly being supplanted by more contemporary scores that are primarily principles-based, reflecting the changing landscape of banking. This shift encourages a more evolutionary mindset, paving the way for further advancements toward establishing a digitally sophisticated, Euro-sized banking system that is responsive to modern realities and consumer expectations.

## *5.2. Globalization Trends*

The engagement of Greek banking within the complex and ever-changing globalization framework creates ample scope for both exciting opportunities and significant challenges. This increased interconnectivity allows Greek banks to operate at an internationally competitive scale due to the enhanced common encompass of knowledge, technology, and information that now flows more freely across borders. The channels of foreign reliance consequently define increased access to essential external capital at reduced interest rates, which further enables profitability through the modern streamlining of operations and technological developments that are essential in today's banking landscape. Overall, it is anticipated that Greek banks' active participation in regional and international markets will raise their potential income streams significantly, broaden their customer base, and enhance their overall performance in a multitude of ways. However, as Greek banks increasingly participate in the global marketplace, they find themselves operating within a competitive environment defined by the free flow and movement of capital, a factor intrinsic to growing competition that tends to erode the higher profit margins within domestic and home markets. This overarching scenario presents local lenders with the often brutal reality of global competitive urgency, which they must navigate carefully, both from other local players and foreign subsidiaries or branches that are continuously striving to capture market share. The overall orientation expected from local banking decision-makers encompasses a critical need for strategic planning, improved collaboration among strategic stakeholders, and above all, the necessity of being proactive in strategically setting the groundwork for the future, which includes the possible opening of a new chapter in emerging Greek banking trends. Greek local banks, whether they are domestic entities or foreign bankers, face dual and mounting pressure related to global regulatory standards that are evolving rapidly. They must contend not only with the in-depth guidelines and supervisory orientation that apply directly to Greek systemic banks but also through various direct and indirect apparatuses. In this challenging landscape, local lenders encounter a dual picture: on one hand, they are subjected to direct pressures from the regulatory apparatus and face significant compliance cost issues; on the other hand, they may have to bear the indirect costs associated with fulfilling the increasingly stringent regulatory standards. Furthermore, the global economic tailwinds have also created potential challenges that can affect their operations and broader market stability [52-55].

The global interest rate cycle might very well be on an upturn, as central banks recalibrate their monetary policies to respond to changing economic conditions. Given that Greek banks typically have more mortgage exposure than their peers across Europe, this potential shift in interest rates might negatively affect their operations and profitability metrics. Moreover, a global economic downturn could have dire repercussions for the Greek economy. An economic slump may exacerbate the issue of non-performing loans, which can significantly diminish a growing retail market and hinder long-term financial growth prospects. Additionally, the sluggish zero interest rate cycle and the effects of quantitative easing reverberate throughout global markets, creating a landscape that intensifies fluctuations between emerging markets and developed ones, as well as being influenced by exogenous factors that are more of a political or geopolitical nature.

## 6. Future Predictions and Projections

Given the historic evolution, the contemporary challenges, and the emerging opportunities that have been outlined above, what can one reasonably expect in the near and far future of Greek banking? From a historic standpoint, technology has always had an impact on the way that Greeks handle their money. With the proliferation of smartphones and the rise of Generation Z and millennial consumers, digital is overtaking cash. As such, one significant possibility to factor in is that of a further transformation of the relationship between society and the banking sector that will be driven by increased trust in and integration of technology. A second critical issue is the changing consumer needs which, post-pandemic, are set to further transform and oblige firms to take a more customized approach to banking services. This, coupled with the growth of digital, will highlight the importance of enhanced and more secure processes, something that will most likely spawn even greater levels of collaboration between banks and fintechs. The third dimension to take on board is the regulatory landscape. In an effort to shield the economy from future crises and create a more vibrant economic landscape, major regulatory changes might well be brought into force in the next decade.

A final aspect to ponder is the pace of the recovery of the Greek economy, particularly given this year's economic war in Europe. Taking all of the above into account, one can hypothetically generate numerous scenarios for the future. These scenarios could stretch from the stalling of the Greek recovery to economic shock, and they could factor in different degrees of regulation and the speed of customer digital adoption. If we are to split the difference between a pessimistic and an optimistic future, one could suggest a midrange scenario. At the very basic level would fall those firms which remain risk-averse, do not invest in change, wait for the next phase of mergers and acquisitions, and ultimately become obsolete. The opposite side of the scenario would be those floating upon the winds of change: firms which seek out strategic investments, develop better enhanced services, put in place the technology and talent while adjusting their management culture. If developing new trends and ideas seems a bit overwhelming and hard to define, then adaptability is the key, and the number of firms which were unable to adapt from 2008 forward is proof enough.

**Table 1.**  
Sustainability.

Aspect	Challenges	Opportunities/Actions
Economic Stability	High levels of non-performing loans (NPLs) destabilizing the banking system.	Recapitalization and restructuring of banks to restore financial stability.
Environmental, Social, and Governance (ESG)	Limited integration of ESG principles in traditional banking operations.	Adoption of sustainable banking practices and alignment with European ESG directives.
Digital Transformation	Lagging digital infrastructure compared to global standards.	Investment in advanced technologies to enhance services and reduce cost-to-income ratios.
Consumer Trust and Engagement	Loss of public confidence due to the financial crisis.	Rebuilding trust through transparent operations and innovative customer-centric services.
Regulatory Compliance	Complexity in aligning with evolving European and global regulations.	Strengthening compliance frameworks to meet international banking standards.
Globalization	Increased competition from international and regional banks.	Expanding global operations and leveraging cross-border partnerships to access new markets.
Climate Change and Green Finance	Limited focus on financing environmentally sustainable projects.	Promotion of green finance initiatives and support for renewable energy projects.
Workforce Adaptation	Resistance to change and lack of digital skills among the workforce.	Upskilling employees and fostering a culture of innovation within banking institutions.

## 7. Conclusion

The primary aim of this extensive research paper was to conduct an in-depth and thorough study of the significant and ongoing transformations that are currently taking place within the Greek banking system. Furthermore, it sought to formulate informed and well-founded predictions concerning its potential future trajectory. On one hand, this complex analysis involves a meticulous examination of the banking sector as it stands today, considering all relevant factors and nuances that contribute to its current state. On the other hand, there is a detailed and comprehensive investigation into the extensive historical context of the financial system, highlighting its essential role as a pivotal growth factor for the economy of the country. Through this comprehensive analysis and the conclusions that have been meticulously drawn from it, it becomes increasingly evident that the direction taken by the global banking system is inherently intertwined with the diverse perspectives, challenges, and policies adopted by individual countries that implement it, with unique implications for each nation. In the particular instance of Greece, in order to effectively gauge and analyze the current condition of the banking system, it has been firmly established that the Greek banking sector must be thoroughly understood within the framework of both its rich historical background and the ongoing, dynamic changes that it is currently experiencing. To summarize these findings, it is abundantly clear that in the past year, the Greek banking sector has undergone extraordinarily significant transformations that warrant further exploration. On one hand, it has been adversely and

negatively impacted by the financial crisis that has originated from various pressing issues related to the state, particularly factors that have challenged the stability of the banking institutions. On the other hand, this difficult scenario has necessitated considerable adaptations and comprehensive reforms, which were crucial to address these multifaceted challenges and ultimately allow the sector to emerge stronger and more resilient in the face of adversity.

Consequently, it could be posited that despite facing such daunting hardships and challenges, the Greek banking model remains not only viable but also continues to forge an upward trajectory by actively embracing the development of innovative digital banking models and contemporary methodologies. Furthermore, it is becoming increasingly essential that concerted efforts be amplified to enhance the efficiency of the existing banking model in light of the rapidly evolving market demands that are continuously shaping the financial landscape. As a result, banks should place a strong emphasis on the creation of new services that prioritize customer needs, ensuring that these services are fully integrated and seamlessly delivered through various digital platforms in a manner that meets the expectations of modern consumers. Nevertheless, the vital question that remains at the forefront of this discussion is: will the Greek banking sector be able to successfully achieve this ambitious goal in a timely and effective manner? The answer leans toward the affirmative, provided that the foundational principles of Greek banking, together with its locally embedded relationships and overall performance, are diligently maintained and further developed to better serve their clientele. Retaining and nurturing the human element within banking operations is of paramount importance as well, as this personal touch plays a crucial role in enriching the overall banking experience for customers. In summary, the very essence of a successful banking system heavily relies on the strength, depth, and quality of the relationships that are fostered and nurtured by the Greek banks throughout their operations, ensuring that trust and reliability remain at the forefront of their endeavors.

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